# LOYALTY LANE PROGRAM

## A Multi-Tiered Approach to Loyalty

Loyalty Lane offers the opportunity to reach your customers through traditional & non-traditional loyalty programs. Paired with Loyalty Lane digital coupons, you can offer your customers a full-store solution.

### **How Does it Work?**

Loyalty Lane offers both digital coupons and loyalty programs. There is only a pin pad required, so no specialized equipment to purchase. Shoppers sign in with their phone number and begin shopping your sales and building points toward rewards programs.

### **Retailer Benefits:**

- An affordable loyalty program with flexibility to meet your individual goals
- Integrations available with over 12 different POS systems
- Offer customers customized rewards programs (i.e., Loyalty Lane)
- Email and text your customers
- Receive customized reporting for in-store purchase behavior
- Set up your own store-funded offers, with zero clip or redemption fees
- Offer customized "Community Roundup" (charity donation program) to support hyper-local initiatives
- Turn-key solution for fast implementation

### **Integrations**

Loyalty Lane integrates seamlessly with most POS systems, e-commerce programs, digital circular solutions, and UNFI Retail Media Network. Contact us to learn more about how Loyalty Lane can become a valuable part of your digital marketing strategy.

# RETAIL MARKETING



more trips. bigger baskets.

### WHY CHOOSE UNFI?

- UNFI can help you grow an integrated, omnichannel digital presence with loyalty programs, digital coupons, websites, digital circulars, e-commerce, retail media, and more.
- At UNFI, we're here to help you find the right solultion to fit your unique needs
- We offer seamless digital coupon redemption with fast payment turnaround through UNFI





# LOYALTY LANE DIGITAL COUPONS

### **An Accessible Digital Coupon Solution**

Loyalty Lane makes digital coupons accessible to the independent retailer by offering a simplified & affordable solution with effortless integrations and low weekly fees. Appeal to your value-conscious shoppers by offering them savings on CPG products, and gain an opportunity for your coupon program to integrate with UNFI's retail media network of CPG-funded discounts.

#### How does it work?

Loyalty Lane is quick to implement with no special equipment needed to get started. Shoppers will simply sign-up with their phone number as their unique identifier and begin saving with coupons on every purchase.

### Retailer Benefits:

- Affordable digital coupon solution
- Seamlessly integrates with POS and e-Commerce programs
- No additional hardware required
- Gain access to UNFI Retail Media Network & CPG-funded promotions
- Create store-funded offers for your shoppers with zero clip or redemption fees
- Prevent coupon fraud with built-in anti-stacking technology
- Quick to implement



# RETAIL MARKETING

**FAST FACTS** 

**25 yrs** 

Loyalty Lane has been connecting brands and customers with technology since 1999

132,000+

active locations across more than 100 countries

### **Current POS Integrations:**

- NCR Encore
- NCR StoreLine
- NCR ISS45
- NCR ScanMaster
- NCR ACS
- Toshiba ACE
- SMS LOC
- RORC
- EZScan
- ECRS CATAPULT
- Birmingham Toledo POS
- GivexPOS
- · With more to come!

#### SIGN UP FOR MORE INFORMATION

Subject to credit approval. Some services may not be available in international markets.Æ

Contact Information: <a href="mailto:ProServices@unfi.com">ProServices@unfi.com</a>

To discover our comprehensive portfolio of services, visit <u>Services.UNFI.com</u> or <u>view our brochure.</u>

