

# PAYMENT SERVICES

## RETAIL PAYMENTS

### Did you know?

After labor, swipe fees are the top expense for retailers. Makes sense in a world that is becoming more digital that consumer payment preferences are changing too. Meeting shoppers' needs does not have to cost you more money. **UNFI can help.**



**4 out of 5 retailers who get a free savings analysis switch their payment processing to UNFI**

**1.2BN+**

Transactions processed  
annually

**4400+**

Locations enrolled in  
the program

**225 yrs**

of combined  
experience on our  
payments team

### How it Works

We leverage our customer and retail networks to create scale & negotiation power to save retailers millions in processing fees every year. Our team of payment experts simplifies the transition to UNFI Retail Payments with personalized support for each retailer.

### We're here to help

UNFI's payments experts are there every step of the way to:

- Simplify the complex payments environment
- Streamline conversion to our program
- Advise & assist with PIN pads and maintenance
- Provide ongoing support for debit, SNAP EBT, eWIC, checks and both proprietary and 3rd-party gift cards

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### What customers are saying



"We've been with UNFI Retail Payments for several years now, and I remember that it was a **very easy and seamless process to get set up.** At the time, getting our gift cards converted over took some thought, but it was very quick and easy.

They also had the ability to enact TransArmor, a credit card security feature that's basically point-to-point encryption. We were eager to adopt the new technology to protect our customers from the headaches that come from all of the data breaches we were seeing. UNFI Retail Payments helped us achieve that.

—Adam Williams, Chief Financial Officer, The Turnip Truck



"Quite frankly, we chose UNFI Payments because of cost. UNFI's program works really well for us. With the money we're saving, we're putting back into **upgrading our stores, investing in our associates, and trying to drive more business.**"

—Paul Radermacher, Owner, Radermacher's Fresh Market

## Next Steps

1. Contact your UNFI Account Manager or [Click Here](#)
2. Sign an NDA (Non-Disclosure Agreement)
3. Provide 1-month of current statements
4. UNFI Payments team completes your FREE custom savings analysis
5. Our experts walk you through your analysis, so you can see your potential savings with UNFI

### [SIGN UP FOR YOUR FREE SAVINGS ANALYSIS](#)

Subject to credit approval. Some services may not be available in international markets.

Questions? [ProfessionalServices@UNFI.com](mailto:ProfessionalServices@UNFI.com)

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